



Company Profile

A regional provider of differentiated products and services, throughout public sectors and private institutions

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EXECUTIVE VICE PRESIDENT FOREWORD

Dear Stakeholders,

Globistic will lead the way to the future of supply chain management in Africa, enriching lives around the world with the more sustainable ways of supplying a large range of products.

Through our commitment to quality, constant innovation and respect for the people and planet, we aim to exceed expectations and to be rewarded with a smile.

By encouraging staff members to proactively engage with customers and discover new needs, Globistic will much better equipped to propose appropriate business solutions. By repeating this cycle, we are determined to expand our business fields and become an ideal company from which society will have higher expectations.

We will meet challenging goals by engaging the talent and passion of people, who believe there is always a better way.

We ask for your continued support and guidance on this exciting journey

Grégoire L. Piller
Executive Vice President





ABOUT US

Globistic Limited is an African based company with headquarter in Nairobi, Kenya, that provide differentiated products and services.

With a solid commitment to impeccable service, and a flexible approach to business. Economic transformation is a priority and we are committed to bringing sustainable job creation and empowerment to help transform the region and the continent through our customer and employee-centric approach.

Globistic Limited sells and distributes bulk fuel and lubricants, food stuff, building and construction material and divers other products to valued customers in various market sectors in Africa.

We differentiate ourselves on the basis of competitive pricing and innovative, value added services. We sell and transport quality petroleum products and lubricants.

We subscribe to ethical and honest business practices, the United Nation Sustainable Development Goals (SDGs) and the United Nation Global Compact 10 principles, as a member of the United Nation Global Compact Kenyan Network. Our policies as designed for the safety of our staff, cargo and other road users.

We aim to provide highly professional service delivery and product availability in the Petroleum Industry, by ensuring timeous delivery of products and by fulfilling the needs and client expectations in the Industry in which we participate and conduct our business.



■ VISION

To become Africa's leading solution driven provider and the preferred wholesaler as a result of our reliability and consistent supply of our products at all times.

■ MISSION

Serving the African market and consistent supply of our products at all times.

■ OBJECTIVES

To build value in our company by investing in our people. To create exceptional value for our shareholders.

■ OUR PHILOSOPHY

- Unparalleled Quality
- Optimal Efficiency
- Professionalism
- Dependability Principles



SUSTAINABILITY

As leaders in our industry, we hold ourselves to the highest standard of professional behavior and sustainability. Our Code of Integrity, Global Compact ten principles commitments and the Sustainable Development Goals (SDGs) are the expression of values that are shared throughout Globistic, its various businesses and affiliates. This is the commitment and role that Globistic play in addressing global social issues. It is this process that will help us further contribute to achieving a sustainable society.



PRODUCT AND SERVICES OFFERINGS

FUEL AND LUBRICANTS DISTRIBUTION

Whatever the size of your business, with Globistic, you will benefit from services and deliveries tailored to your needs. Our services includes bulk deliveries at competitive prices that reflect market fluctuations. In addition, you can easily rely on our fast delivery and our ability to serve you in remote areas.

LUBRICANTS AND LPG

Our partnership with Oryx Energies (Addax Energy), the best world lubricant producer give Globistic the opportunity to supply a new range of lubricants that include automotive, industrial, marine and aeronautical products that satisfy lubrication requirements of any type of machine and industrial plant.

ELECTRONICS

Globistic provides consumer-centric IT solutions that are innovative, authentic and continentally scalable, smart devices, video conferencing solution, amongst other electronics items as well as software as a service, through an unrivaled customized web and cloud-based solutions and professional IT training and support.

TRANSPORTATION AND LOGISTICS.

Globistic is a leading provider of transport and logistics solutions in the region. Our priority is to ensure that your material and products reach your destination on time. We take our delivery commitments seriously and have therefore taken large strides in ensuring that our vehicles have no down time, to ensure on time delivery.



ADDITIONAL SERVICES

Globistic aims to respond to the energy and logistics needs of consumers and businesses throughout the region by providing an additional series of reliable and quality products and services in real time such as construction materials, foodstuffs, general supplies as well as gas and bitumen.





OUR COMMITMENT

We are committed to helping you achieve your full growth potential by offering a full range of petroleum and related products, as well as necessary support to ensure your success.

As our aim is to build a long term business model, we are open to negotiation to ensure that our customers are satisfied. It is our belief that once we have secured a client, our personal service and seamless paperwork will ensure long term loyalty from both sides.

Despite the substantial growth in oil demand not only in region, but across the African continent, there has been a trend towards divestment in downstream operations by oil companies operating in the region. This has allowed for non-traditional and mid-sized players such as Globistic to step in and meet demand in these markets a development that has definitely proved lucrative for the company.

We are extremely loyal towards our partners that have consistently believed in us and stuck with us through our growing period, and aim to nurture those relationships going forward. We aim to make a lasting change not only within the East Africa region but also the South Sudan and the Horn of Africa.

In a nutshell our main strategic goal by 2030 is to become the most efficient, sustainable and fast- growing energy company in the East Africa region.

- We are committed to safety above all else, and this commitment is central to everything we do.
- Our proactive approach creates value for our clients and safeguards our most important asset.



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- Our employees - Our entire team is dedicated to maintaining a safety-focused and environmentally sound business.
 - Our safety culture is promoted by each member of our team through planning, implementing and evaluating safety practices on a daily basis.
 - Our safety program is proactive and action-oriented; everyone from management to trades people is involved in making a zero-incident workplace a reality.
 - We use daily pre-task planning sessions, ongoing safety inspections, weekly safety meetings, safety seminars, special equipment training, safety manual reviews and email updates to assist in attaining our goal of zero incidents.



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